### **International Congress** for the Solar Industry



#### Tuesday, September 2

Room C- Exhibition Floor

### Mexico's Photovoltaic Industry: **Keys to Address its Growth**

12:00 - 13:30

Mexico's new energy vision: photovoltaic industry and financing opportunities



WELCOME AND INTRODUCTION Marisol Oropeza
Business and Marketing Strategist,



A MORE AMBITIOUS PERSPECTIVE: 100% Dr. Karla Cedano Head of Innovation and Futures Lab. IER-UNAM.



FINANCING OPPORTUNITIES FOR RENEWABLE ENERGY PROJECTS Mariano Birlain Director General of Technological Development and Access to Energy SENER. Mexico



IMPACTO DE LAS NUEVAS REGLAS EN LA **INVERSIÓN PRIVADA** Nelson Delgado Director General, ASOLMEX, México



**PANEL DISCUSSION & QUESTIONS** FROM THE AUDIENCE Global Energy and Climate Advisor, Independent Consultant, Panama

13:30 - 14:00

How to cope with growth?: The case of the PV market in Germany



Luz Aguilar Project Manager International, BSW, Germany

14:00 - 16:00

Lunch break / Time for networking

16:00 - 17:00

Key factors in the imminent evolution of distributed generation in Mexico



THE PRELUDE TO GD 2.0 **Gilberto Sanchez** Vicepresident, ANES, Mexico



Luz Aguilar Project Manager International, BSW, Germany



Carla Ortiz Board Member, ASOLMEX, Mexico



**PANEL DISCUSSION &** QUESTIONS FROM THE Valeria Amezcua Consulting Managing Partner, Regenerative, Mexico

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## International Congress for the Solar Industry



### Wednesday, September 3

Room C- Exhibition Floor

### Towards a Solar Future, Energy Transformation

11:00 - 12:30

Beyond electricity: the key role of solar heat in the energy transition



MEXICO: GLOBAL LEADER IN SOLAR PROCESS HEAT Marisol Oropeza Business and Marketing Strategist, matters, Germany



DECARBONIZING THE SERVICE SECTOR WITH SOLAR THERMAL MADE IN MEXICO Daniel Garcia President, FAMERAC, Mexico



MINING IN MEXICO WITH SOLAR THERMAL ENERGY Flemming Jorgensen , Director, Jorgensen, Mexico



SUPPORT PROGRAMS FOR SOLAR HEATING SYSTEMS IN MEXICO Yotzelin Saldaña Researcher, Instituto de Desarrollo Energía y Ambiente (IDEA), Mexico

12:30 - 13:00

How to incentivise solar heat in industry: The case of Germany



**David Wedepohl**Managing Director International Affairs, BSW, Germany

13:00 - 13:30

Electrical decarbonization: renewable self-consumption in industry



Humberto Alarcón CEO & Founder, SUNECO, Mexico

13:30 - 14:00

Revolutionizing industrial parks with microgrids



**Oscar Garcia** Head of Growth and Customer Success, Energía Real, Mexico

14:00 - 16:00

Lunch break / Time for networking

16:00 - 17:00

Large-scale solar in Mexico: new rules, new opportunities



**Sofía Tamayo**Director of Institutional Relations and Regulatory Affairs,
Kino Energía, Mexico



**José María Lujambio** Board of Directors, ASOLMEX, Mexico



**Gerardo Ruíz** Senior Project Development Manager, SUNSTONE, Mexico



PANEL DISCUSSION & QUESTIONS FROM THE AUDIENCE Nelson Delgado General Director, ASOLMEX, Mexico

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# International Congress for the Solar Industry



#### Thursday, September 4

Room C- Exhibition Floor

### Advancing solar energy: technologies, people and funding

11:00 - 11:30

Success stories: Germany's experience



THE GERMAN STORAGE MARKET David Wedepohl, Managing Director International Affairs, BSW, Germany

11:30 - 12:30

Storage with a national stamp: science applied to industry



NA-ION BATTERY FOR STATIONARY ENERGY STORAGE Dr. Edilso Reguera Professor, IPN, Mexico



LEAD ACID BATTERIES: THE MODERN AND RELIABLE SOLUTION FOR TODAY'S ENERGY CHALLENGES Dra. Ivonne Alonso Professor, Cinvestav, Mexico



PANEL DISCUSSION & QUESTIONS FROM THE AUDIENCE Karina Cuentas Researcher, Red Mexicana de Almacenamiento, Mexico

12:30 - 13:00

Regulatory progress on electrical energy storage in Mexico



**Catalina Delgado** Senior Manager, Government and Regulatory Affairs, Invenergy, Mexico

13:00 - 13:30

Financing the solar future: risk mitigation and investment growth



**Shirley Wagner** Senior Business Advisor, Synergy, Mexico

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# International Congress for the Solar Industry



#### Thursday, September 4

Room C- Exhibition Floor

## Advancing solar energy: technologies, people and funding

13:30 - 14:00

More women, more energy: mainstreaming gender perspectives in the solar industry



**Aideé Zamora** President, REDMEREE, Mexico



**Adhara Perales** Representative, MERM, Mexico



**Susana Cazorla**President, Voz Experta & CEO, SICEnrgy, Mexico



PANEL DISCUSSION & QUESTIONS FROM THE AUDIENCE Fernando Atristain Project Manager, UNDP, Mexico

14:00 - 16:00

Lunch break / Time for networking

16:00 - 17:00

Efficiency and renewables: the key formula for a smart energy transition



**Ana María Contreras** Vicepresident, AMEXGEN, Mexico



**Ricardo Velázquez** President, AMENEER, Mexico



PANEL DISCUSSION & QUESTIONS FROM THE AUDIENCE David Contreras President, CIMEJ, Mexico

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